

International Bid Manager

Application deadline: 2023-03-31

Budapest

Magyar Telekom Nyrt.

Teljes munkaidő- határozatlan idejű

You are the ideal candidate, if you have...

- 2-3 years complex professional experience, preferably in the telecommunication bid management environment
- Proficient English skills on negotiation level and in a persuasive, sales oriented mode
- Excellent communication skills and empathy at multinational level
- Reliable and customer centric, good decision making abilities
- Sound analytical competence
- Able to comprehend and systematically organize the various aspects of a problem or situation
- Competent planning and organizing skills;
- Self disciplined and able to work on own initiative
- Able to handle multiple projects simultaneously
- Be able to communicate at a senior level is an advantage
- Cooperative and positive attitude in a group settings to achieve common goals

In return, you...

- Get a wide range of fringe benefits (laptop, brand new company phone, cafeteria, insurance, medical care packages)
- Get Telekom package discounts specific to employees and your family members
- Modern office with Frei Café, sky bar and rooftop gym
- Are free to use our Employee Assistance Program

- Can take part in different trainings, courses (Coursera and Percipio)
- Can improve your language skills with native language teachers

- and quality check of the local partner responses, and integrate them into the central proposal
- Review commercial offerings, cost inputs and pricing structure, provide sensible financial analysis.
- Focus on timeliness of quotations, check accuracy of quotes and supplier quality. Act as point of escalation in case of non-, partial and other deliveries.
- Take part in customer negotiation meetings and calls with Global Account Manager
- Manage handover to contracting and implementation team
- Contribute to the ongoing development of processes, tools, content and templates promoting new initiatives
- Articulate and present updates to stakeholders on the strategic bids he/she is leading, and make recommendations on way forward when needed
- Analyze results (Lessons Learned) and suggest ideas to increase effectiveness and quality of the proposal process

When?

- As soon as you can join our Team!

Where?

- Flexible working hours, hybrid working method from Magyar Telekom HQ

If you have any other questions about this position...



Czegledy Eszter
LinkedIn

Are you interested? Get involved!

APPLY NOW